

CORPORATE DEVELOPMENT NEWSLETTER

Edition 6

A. KINDERWORLD

I. OPERATIONS

■ Christmas Fair 2016

The annual cheery Christmas Fairs for 2016 were recently held by all KinderWorld school campuses in the second and third weeks of December. Stalls were setup and fun activities were organised for all ages. Great joy could be seen on the faces of children while participating in the activities arranged for them, while parents also had some treats when accompanying their children

All funds raised by the Christmas Charity Fairs will be donated to Operation Smile who perform safe, effective cleft lip and cleft palate surgery to children from low income families. KinderWorld is proud of our over previous years, having raised \$US58,627 so that young Vietnamese children can have reconstructive facial surgery that will change their lives forever. We believe our ongoing charity work supports our students in becoming active and informed citizens, who are able to make a positive difference to the lives of others



■ Opening of SIS @ Ha Long in August 2016



KinderWorld Education Group is pleased to announce that Singapore International School @ Ha Long has commenced its operation in August 2016. The first days of school were busy, fun and exciting for everyone at SIS @ Ha long. The students and teachers met each other, and routines were established. Some of the younger children had never attended school before this year and all the teachers worked especially hard to welcome the children to their new school.

SIS @ Ha Long is located on 7.1 hectares at the Ha Long Marina Urban Area in Ha Long city in northern Quang Ninh province. The first phase of the project includes the KinderWorld International Kindergarten, the Group's pilot Pre-school Education Research Centre, and the Singapore International School, offering educational programs from Nursery to Year 3 initially.

The Research Centre will serve as a laboratory kindergarten where observation, research and data on advanced early childhood education curriculum and methodology will be undertaken by local and international education experts.

Additional educational facilities for the Singapore International School and student dormitories for 2,000 students will be added in Phase 2, 3 and 4 to further extend the range of educational programs to

University Foundation Program and higher education. The student accommodation will be for students not only from Quang Ninh province but also from surrounding provinces.

During the construction of the first phase, the project received a lot of support from the provincial government and was established after only seven months. This is a new achievement for KinderWorld's investment in Vietnam.



■ Student's high achievements in School Year 2015 - 2016

Our students continue making us proud of their outstanding academic achievements. We are pleased to announce the awards that SIS @ Gamuda Gardens achieved in the School Year 2015 – 2016. These awards demonstrate the talent and dedication of both students and staff. Their commitment definitely builds a strong foundation for the students' future success.

TRAN XUAN KIEU DUNG

Class: **IGCSE 2**

Award:

Top in Vietnam for IGCSE Mathematics
Top in Vietnam for IGCSE English Second Language



BACH QUOC TRUNG

Class: **A Level**

Award:

Top in Vietnam for A Level Mathematics



NGUYEN DUYEN NGAN

Class: **AS Level**

Award:

Top in Vietnam for AS Level Mathematics



NGUYEN LE HOAI THUONG

Class: **AS Level**

Award:

High Achievement Award for AS Level Sociology



TRAN CHI CUONG

Class: **7C**

Award:

iPSLE Outstanding Subject Performance
(Maths) for Vietnam



B. PEGASUS

I. OPERATIONS

■ Pegasus's contribution to Sustainable Human Capital Development in Vietnam

As part of Pegasus's contribution to enhance Vietnam's sustainable human capital, Pegasus has been working closely with related departments, government authorities as well as different universities/colleges across Vietnam. In February, Pegasus welcomed leaders from the Environmentally and Socially Responsible Tourism Capacity Development Programme (ESRT) funded by the European Union. Pegasus proposed to support ESRT to develop training materials for VTOS (Vietnam Tourism Occupational Standard) and was one of the selected few organizations to be handed over the VTOS documents version 2013. In March and May of 2016, Pegasus had meetings with Mr. Nguyen Van Tuan – Director General and Dr. Ha Van Sieu – Deputy Director General of Vietnam National Administration of Tourism (VNAT). At the meetings, Mr. Tuan and Dr. Sieu had high regards for Pegasus's training capacity and investment projects and assigned Vietnam Tourism Certification Board (VTCB) to support Pegasus in its skills training and vocational certification. In the not so distant future, VNAT will support KinderWorld Group in human resource training in Vietnam.

Also in May, Pegasus initiated collaboration with the Department of Foreign Affairs, Ministry of Foreign Affairs, in which Pegasus will provide English enrichment courses to Leaders of local Department of Foreign Affairs.



ESRT handed over VTOS documents version 2013 to Pegasus

■ Pegasus Receives Outward Mobility Students from Northern Sydney Institute (TAFE)



Pegasus International College was pleased to welcome a group of students from the Event Management and Hospitality faculties from Northern Sydney Institute to its campus in Danang City to learn more about Vietnamese culture as well as the development of tourism and hospitality in the region. Also within the programme, on the morning of 25 May 2016, an amazing cooking challenge took place between 2 teams from Northern Sydney Institute and Pegasus International College. With provided ingredients, both teams had to prepare a lunch menu for all participants i.e. Salad, Main Course and Dessert in only two hours, from start to finish as well as displaying their creations for evaluation. Northern Sydney Institute team won two prizes for Salad and Dessert, while Pegasus team gained a prize for the best Main Course.

■ Pegasus Met Education Leader Dr. Vu Duc Dam and Prof. Phung Xuan Nha

In early June 2016, Mr Ricky Tan – Chairman and other seniors of KinderWorld Education Group had the honour of meeting Deputy Prime Minister Vu Duc Dam and Minister of Education and Training (MOET) Phung Xuan Nha. During these meeting, the Group leaders successfully introduced to Deputy Prime Minister and MOET Minister Pegasus long term contribution for education in Vietnam and its vision to offer through-train educational programmes with international qualifications in Vietnam.



Meeting with Deputy Prime Minister Vu Duc Dam – Hanoi, Jun 2016



Meeting with Minister of Education and Training Phung Xuan Nha – Hanoi, Jun 2016

Deputy Prime Minister and MOET Minister showed their keen support for Pegasus proposal on the establishment of a Pegasus International University and looked forward to seeing more success stories from KinderWorld Education Group in terms of investments in education.

■ Visits By University / College Partners from the UK, USA and Singapore

Leaders and students of Pegasus International College with Dr Troy VanAken (President, Elmhurst College) – Danang, November 2016



Since its commencement in 2015, Pegasus International College prides itself for having strong academic partnership with various prestigious educational institutions across the world. During the last six months of 2016, besides visiting its University/College partners in their home country, Pegasus also welcomed leaders from Edinburgh Napier University (ENU) United Kingdom, Elmhurst College from America, Singapore Institute of Management (SIM) and Republic Polytechnic (RP) from Singapore.

Professor Alistair Sambell (Vice Principal), Ms Naomi Graham (Director of International Operations) from ENU and Dr Troy VanAken (President) from Elmhurst College brought home fond memories of their trips to Vietnam in September and November respectively, which included visiting and talking to students in multiple campuses of KinderWorld in Hanoi, Binh Dinh, Danang and Ho Chi Minh City. They also showed great support in terms of the collaborations with Pegasus International College in the areas of co-establishment of Pegasus International University in Vietnam, articulation pathways as well as exchange of students and expertise.

Additionally, Pegasus also hosted the visit by representatives from Singapore Institute of Management and Republic Polytechnic from Singapore. Discussion with these partners opened up promising opportunities for Pegasus including the possible delivery of SIM Diploma qualifications in Vietnam and receiving RP Diploma of Outdoor and Adventure Learning students under its internship scheme in Outward Bound Vietnam, to name a few.



*Mr Ricky Tan (Chairman, KEG)
and Dr Yeo Li Pheow (Principal/CEO, RP)
– Danang, October 2016*



*Leaders of Pegasus International College
and representatives of SIM
– Danang, October 2016*



*Leaders of KinderWorld Education Group
with Professor Alistair Sambell
(Vice Principal, ENU)
– Danang, September 2016*

■ **Pegasus Search for Collaboration Partners in Australia and Singapore**



*Meeting with TAFE New South Wales,
23 November 2016*

The business trip in Australia concluded with a meeting with Mr. Peter Klar, Director of International & Higher Education, Department of State Development, Government of South Australia. During this meeting, Mr. Peter Klar expressed his strong support for KinderWorld’s proposed investment in South Australia and the proposed Public Private Partnership collaboration between South Australia, Vietnam, and Singapore as presented by KinderWorld.

Internship arrangement, training and staff exchange opportunities were also explored with Singaporean partners like Republic Polytechnic, Sunrice Global Chef Academy, and Singapore Hotel and Tourism Education Centre (SHATEC).

From 21/11/2016 to 1/12/2016, Pegasus International College (PIC) delegation visited partners in Australia and Singapore. During the visits, Pegasus concluded important collaboration points which allow PIC students articulations pathways into Degree programs in TAFE New South Wales, TAFE South Australia, Le Cordon Bleu, International College of Hotel Management, Melbourne Institute of Technology, University of South Australia and Flinders University. Discussions also touched on the possibility for Pegasus students to undertake paid internship in Australia, staff exchange, Australian students going to ASEAN under TAFE’s Outbound Mobility Programme and the New Colombo Plan.



*Meeting with University of South Australia,
29 November 2016*



*Meeting with Mr. Peter Klar,
Director of International & Higher Education,
Department of State Development,
Government of South Australia*

■ **Pegasus Foray into Myanmar, a member of ASEAN**

With its strategy to expand its footprint throughout ASEAN region, besides operations in Vietnam, Malaysia and Thailand, KinderWorld Education Group is now looking to bring its premium educational programmes into Myanmar.

Since July this year, the Group's leaders have made multiple business trips to Yangon – the largest city in Myanmar, during which they gained extensive insight information about the reformation of Myanmar investment policy and education environment from potential partners and education experts of the country. Pegasus's team was honoured to meet with the Chief Minister of Yangon Region and the Director General of Department of Technical, Vocational and Education Training (Ministry of Education) in October and November respectively, to present its proposal to support human capital development for Myanmar. In early December, the Group was granted the Certificate of Incorporation for its KinderWorld Investment Co. Ltd in Myanmar, which marked another milestone of its investment journey in the country.



KinderWorld Education Group delegates and the Chief Minister of Yangon Region – Mr Phyto Min Thein – Yangon, October 2016

■ **Outward Bound Vietnam, It's Official!**

The last quarter of 2016 was a very busy and exciting time for Outward Bound Vietnam. In September, the Outward Bound team moved to Quy Nhon, to set-up the first Outward Bound base in Vietnam.

In October, the team conducted our first programs, one for Quy Nhon University students, and one for KinderWorld staff. Both programs were a resounding success, and from the feedback received, had a profound impact on the lives of the participants. In October we also underwent our licensing inspection from Outward Bound International, and Iain Peter, the Executive Director of OBI, was very impressed by the progress made by OBV.



Outward Bound Vietnam attended Outward Bound International 2016 World Conference

In November, the Outward Bound team, including Mr. Tan and Stephen See, travelled to the USA, to attend the OBI World Conference. It was an insightful trip and the team made many excellent connections to the other OB Centre's from around the World. The highlight of the trip however, was the awarding of a Provisional License to Outward Bound Vietnam. The awarding of this license, is a major milestone in the 5 plus year journey that has been Outward Bound Vietnam. With the granting of this license, OBV is able to run official Outward Bound programs. This is not the end of the journey however, rather it's just the beginning, as we work toward developing the potential of OBV and to receiving the Full License, in the next 2 years.

To assist us in this journey, we are pleased to announce the appointment of Outward Bound Vietnam's new Executive Director, Mr. Wayne Pitts. Wayne is joining us from Outward Bound Australia, and comes to us with over 11 years of experience in Outward Bound and outdoor education. We look forward to having him at the helm of our Outward Bound Vietnam team, as we work towards making OBV one of the best Outward Bound schools in the World.

Looking forward, selected KinderWorld staff will be lucky enough to experience an Outward Bound program for themselves. Mr. Tan has pledged to send 500 KW staff, on a 5 day Outward Bound program, during 2017, which is an outstanding commitment to the development and training of KW staff

II. PROJECT UPDATES

■ Licensing and Site Inspection for Pegasus Mixed Eco-tourism Development Project in Ha Long, Quang Ninh

Following the success of Singapore Mixed Education Development project @ Ha Long, KinderWorld Education Group has been actively working with Quang Ninh authorities to develop the project of Pegasus Mixed Eco-tourism Development @ Ha Long. The project is located in a 86.8 ha land in Dai Yen ward, Ha Long city, Quang Ninh with components of OBV area, eco-tourism and eco-villas.

So far, the licensing works has been processed smoothly. The Group obtained location agreement in July 2016 and approved planning task in October 2016 from Quang Ninh People's Committee. As of now, Masterplan 1:500 has been submitted to Ha Long People's Committee and expected to get approved soon. In 2017, the Group will process to obtain Investment Certificate and Land Use Right Certificate for the project.

Along with the licensing works, the project team also focused on investigating on typography and geography at the site as well as developing training programs best suited to the site traits. From 31 October 2016 – 4 November 2016, with the approval from Quang Ninh People's Committee and supports from Quang Ninh Investment Promotion Agency, OBV team had inspection and training activities in and nearby the site. As a result, good routes for kayaking and suitable locations for caving and low rope activities were found. These findings are one the most important factors to ensure the success of the project.



■ Land lease Decision for Singapore International School @ Can Tho



Milestones of this project include Investment Certificate issuance by Department of Planning and Investment on January 2016 and Land lease dossier submitted by KinderWorld in December 2016.



Along with the licensing works, preparation for construction works is still under process. Land measurement and

Boundary maker, Land Topography and Soil test contracts were signed and finished implementation. Basic design and detailed design are being developed by KinderWorld's contractor and in-house architect team.

The construction of Phase 1 will be started by 2017 and school will commence operations by 2018.

■ **Investment Certificate and Business Registration License for Pegasus International College @ Phu Quoc**

Understanding the lack of human resource training in tourism and hospitality market in Phu Quoc island, the Group is developing the project of Pegasus International College located in a 2 ha land in Duong Dong, Phu Quoc with components of school blocks, student dormitory, supporting facilities and training hotels. So far, KinderWorld obtained in-principle approval and Investment Certificate in October 2016, and Business Registration License in November 2016. As of now, the Group has submitted the land lease dossiers and expects to get the land lease decision in January 2017. After that, construction of Phase 1 will be commenced in Q2/ 2017.

■ **Phase 1 construction for Pegasus Mixed Eco-tourism development @ Binh Dinh**



Land leveling

After getting Land Use Right Certificate in January 2016, Pegasus Mixed Eco-tourism Development @ Binh Dinh are actively proceeding supporting infrastructure. Currently, the Project has a base camp with storage area for sea kayaks and equipment built from a block of the existing school. By Q1/2017, Phase 1 of the project will start with student enrolment and construction activities at the same time. The construction activity is expected to be completed by Q1/2018, followed by the development of Phase 2 and Phase 3 with Eco-resort and Residential areas continuously.



Perspective of PIC @ Phu Quoc



Fencing



Temporary office

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